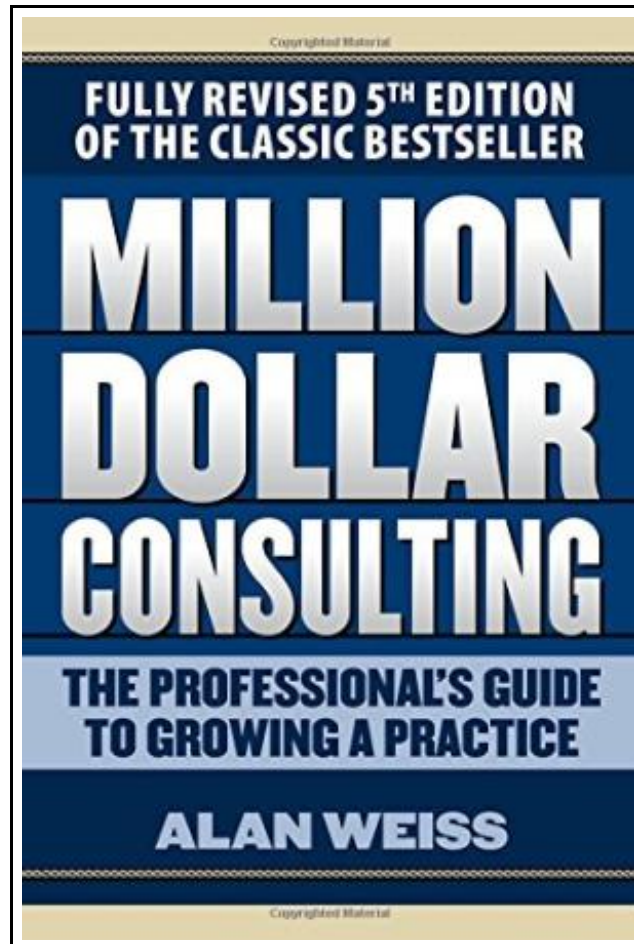


## Million Dollar Consulting: The Professional s Guide to Growing a Practice



Filesize: 7.79 MB

### ***Reviews***

*Merely no words and phrases to describe. I really could comprehend almost everything using this created e pdf. Your daily life period will be change once you full reading this ebook.*

*(Mr. Ladarius Stoltenberg)*

## MILLION DOLLAR CONSULTING: THE PROFESSIONAL S GUIDE TO GROWING A PRACTICE



McGraw-Hill Education - Europe, United States, 2016. Paperback. Book Condition: New. 5th Revised edition. 226 x 150 mm. Language: English . Brand New Book. Build a thriving consultancy with the updated edition of this classic bestseller Having inspired generations of consultants and entrepreneurs around the world, the Rock Star of Consulting Alan Weiss returns with a revised and completely updated edition of his authoritative guide to consulting success. Weiss provides his time-tested model on creating a flourishing consulting business, while incorporating and focusing on the many dynamic changes in solo and boutique consulting, coaching, and entrepreneurship. In addition to guidance on raising capital, attracting clients, and creating a marketing plan, he also gives brand new step-by-step advice on: \* Harnessing today s global opportunities \* Developing brands across markets \* Creating and licensing intellectual property \* Avoiding the pitfalls of social media \* Landing unsolicited referrals through counterintuitive methods \* Managing and organizing your time wisely \* Succeeding in the face of continuing turbulence Find out why this book has been the classic go-to for consultants for nearly twenty-five years, and learn how to grow your business into a \$1 million-per-year firm today! Alan Weiss is the founder and president of the renowned Summit Consulting Group, Inc. The only non-journalist to receive the Lifetime Achievement Award by the American Press Institute, he is an inductee into the Professional Speaking Hall of Fame(R) and the concurrent recipient of the National Speakers Association Council of Peers Award of Excellence. He has written 60 books that have been translated into 12 languages.



[Read Million Dollar Consulting: The Professional s Guide to Growing a Practice Online](#)



[Download PDF Million Dollar Consulting: The Professional s Guide to Growing a Practice](#)

## You May Also Like

---



### **Children s Rights (Dodo Press)**

Dodo Press, United Kingdom, 2007. Paperback. Book Condition: New. 226 x 150 mm. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*.Kate Douglas Wiggin, nee Smith (1856-1923) was an American children s author...

[Save eBook »](#)

---



### **Crochet: Learn How to Make Money with Crochet and Create 10 Most Popular Crochet Patterns for Sale: ( Learn to Read Crochet Patterns, Charts, and Graphs, Beginner s Crochet Guide with Pictures)**

Createspace, United States, 2015. Paperback. Book Condition: New. 229 x 152 mm. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*.Getting Your FREE Bonus Download this book, read it to the end and...

[Save eBook »](#)

---



### **The Well-Trained Mind: A Guide to Classical Education at Home (Hardback)**

WW Norton Co, United States, 2016. Hardback. Book Condition: New. 4th Revised edition. 244 x 165 mm. Language: English . Brand New Book. The Well-Trained Mind will instruct you, step by step, on how to...

[Save eBook »](#)

---



### **From Kristallnacht to Israel: A Holocaust Survivor s Journey**

Dog Ear Publishing, United States, 2009. Paperback. Book Condition: New. 226 x 152 mm. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*.In the 1930s, as evil begins to envelope Europe, Karl Rothstein...

[Save eBook »](#)

---



### **Penelope s Irish Experiences (Dodo Press)**

Dodo Press, United Kingdom, 2007. Paperback. Book Condition: New. 224 x 150 mm. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*.Kate Douglas Wiggin, nee Smith (1856-1923) was an American children s author...

[Save eBook »](#)